

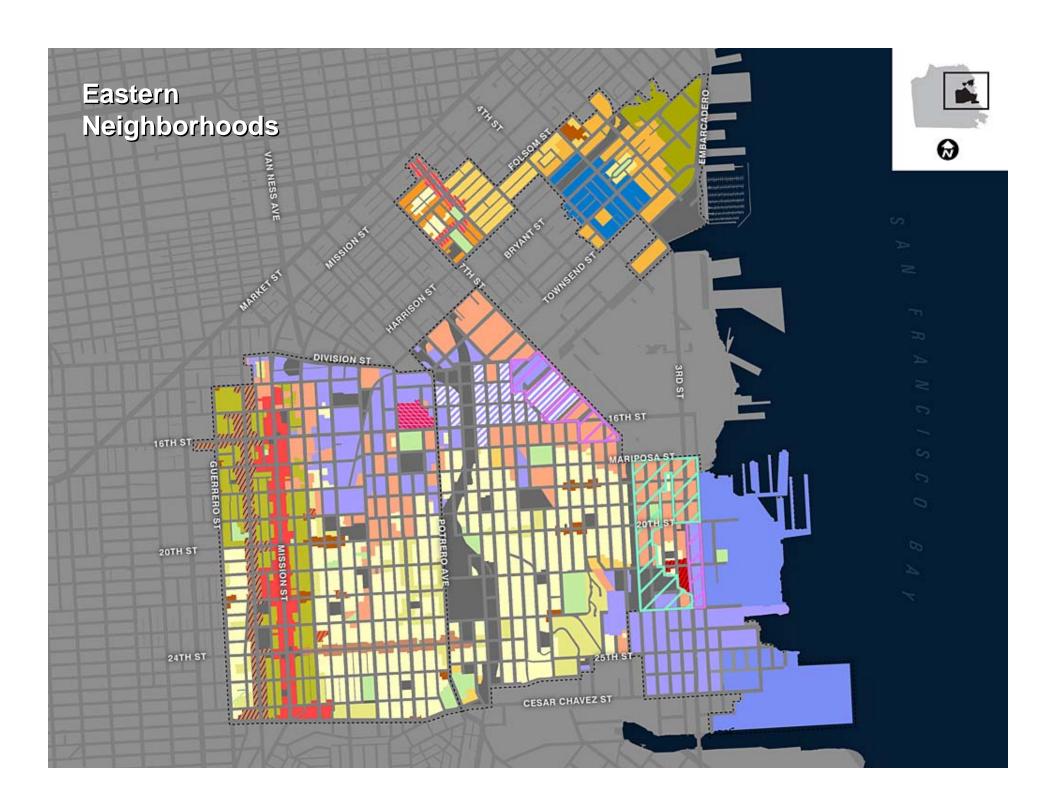
Introduction: Schedule of EN Workshops

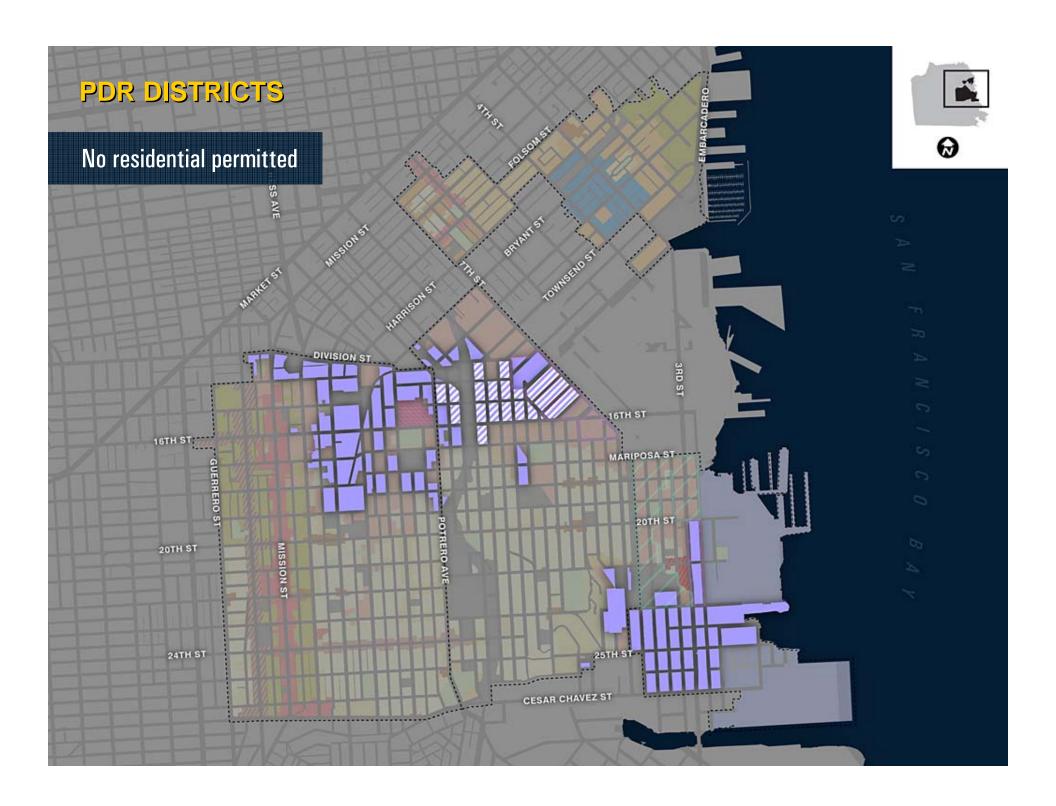
TOPIC (S)	COMMISSION DATE	BOARD LU COMM. DATE
Places for Jobs	May 15	May 19
Places to Live, Public Benefits	June 5	June 9
Complete Neighborhoods; Implementing the Plans	June 12	June 23
Pipeline and Potential Changes	June 19	TBA
EIR Certification & Plan Approval	June 26	N/A

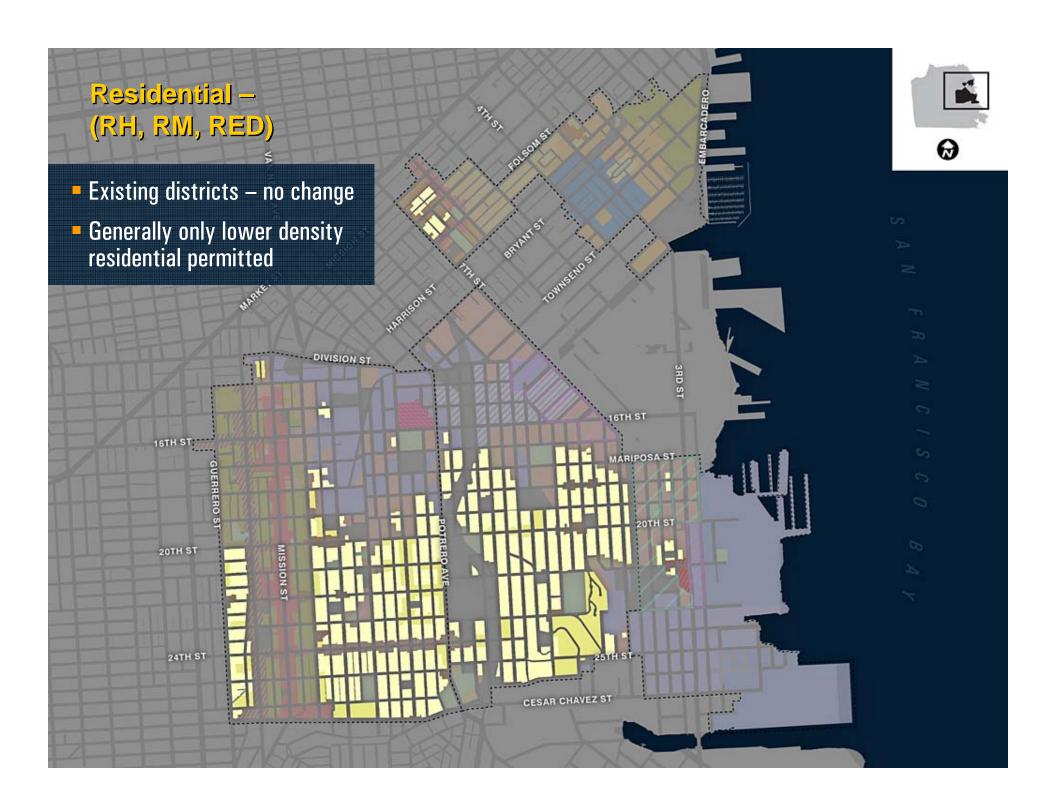
Places for Housing, Public Benefits: Today's Agenda

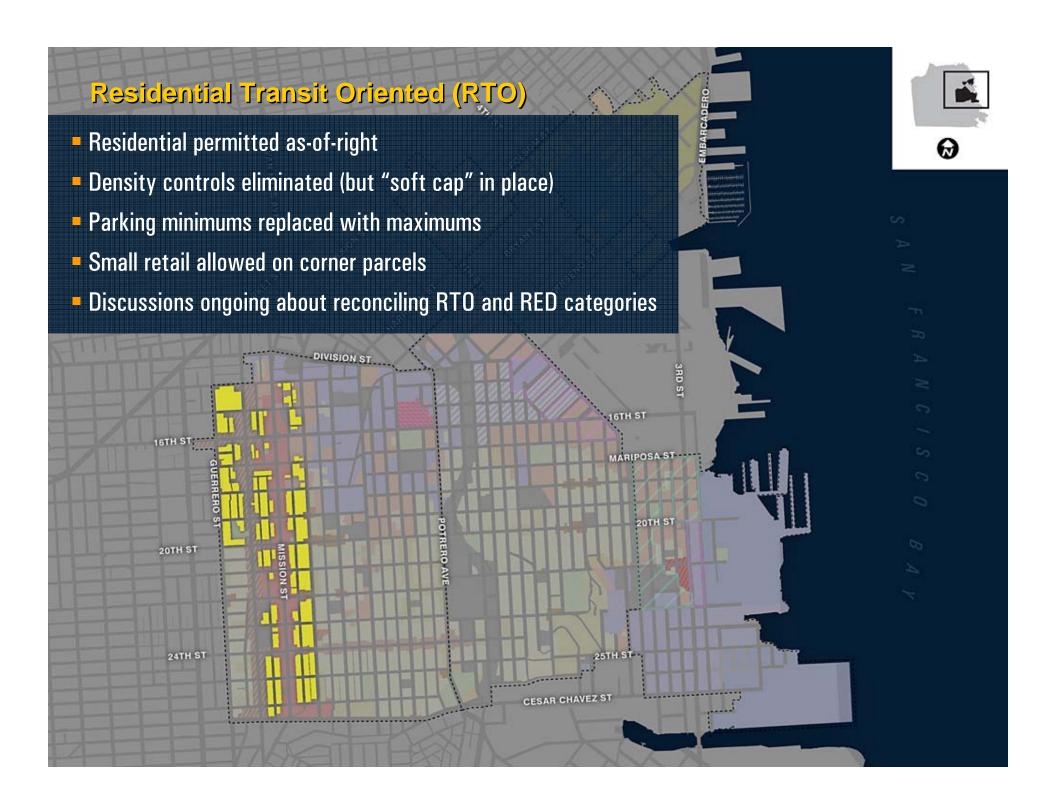
- Residential Zoning Districts
 Further detailed explanation of zoning map
- Housing Policy
 The plan's approach to affordable & market rate housing proposal
- Public Benefits
 How to fund and achieve
 Complete Neighborhoods

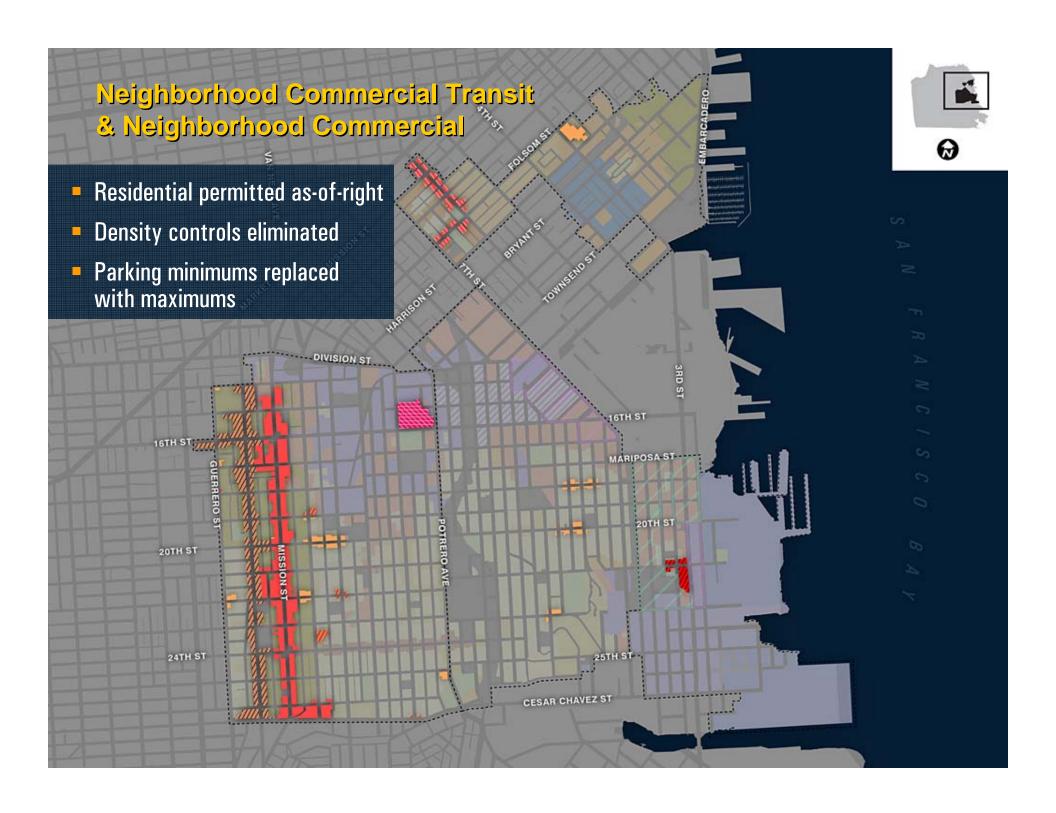


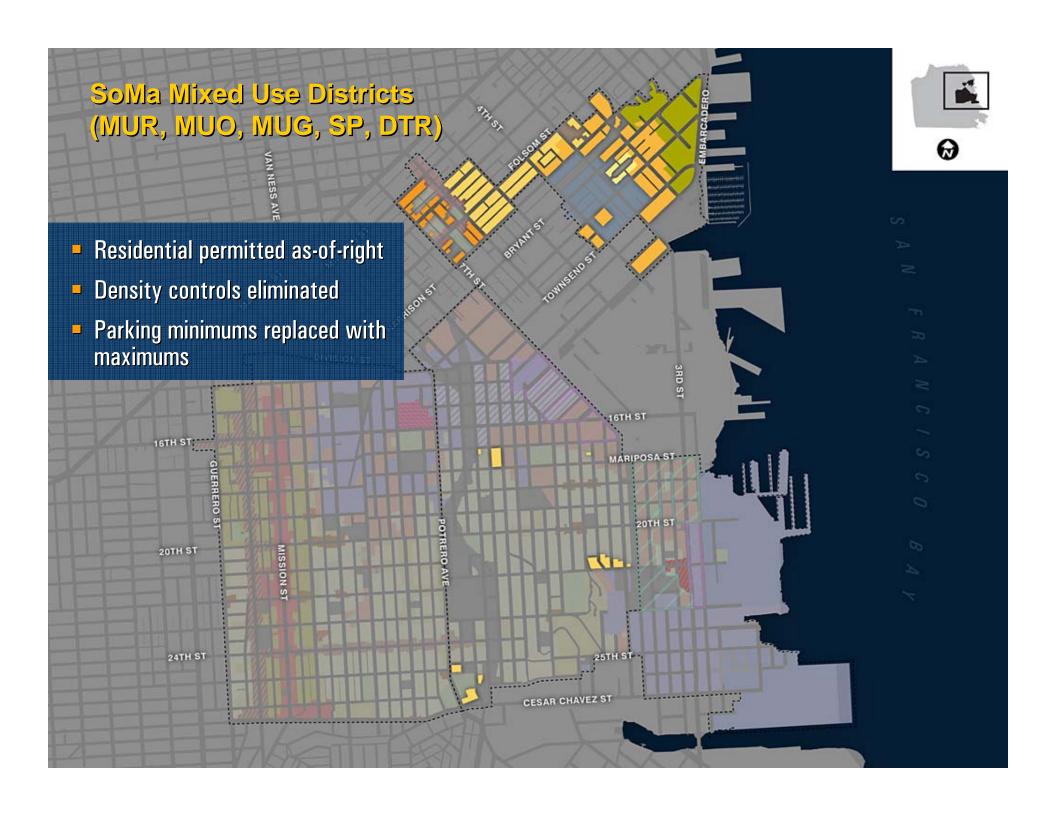


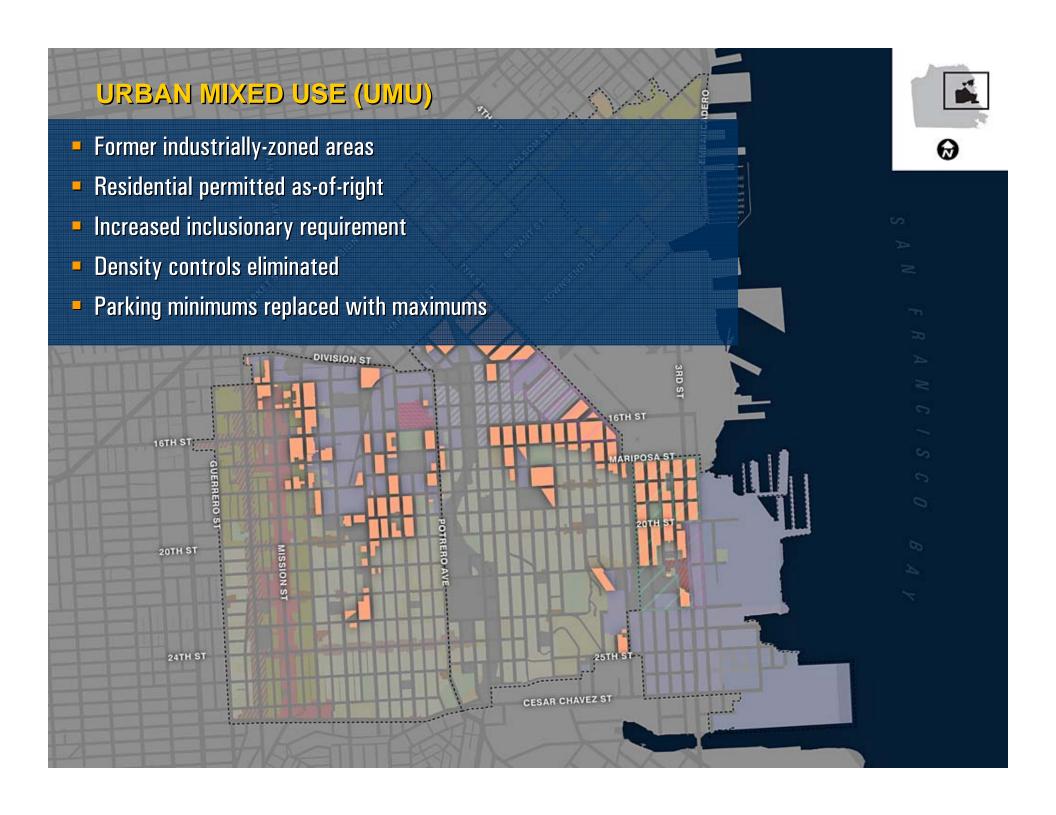












Discussion

HOUSING: Policy Goals

Create housing options to meet different housing needs

- Supportive housing for formerly homeless
- Affordable rental housing for seniors
- Affordable family housing for very-low and low income households
- First-time homebuyer opportunities for low, moderate and middle income households



HOUSING: Policy Goals Tools to Meet the Eastern Neighborhoods Housing Goals: LAND: Increase the supply of land zoned for housing. 2. POLICY: Create opportunities by removing barriers and creating incentives for housing development. 3. FUNDING: Ensure financial feasibility of market-rate housing; and adequate public funding for publicly financed affordable housing.



2. POLICY: Incentives & Impediments

Current Zoning

Plan Offers Benefits to Developers:

- 1. CEQA tiering
- 2. Plan investment/ improvements
- 3. Removal of conditional use
- 4. Removal of density limits
- 5. Height increases

Rezoning Proposal Additional
Affordable
Housing
Requirements

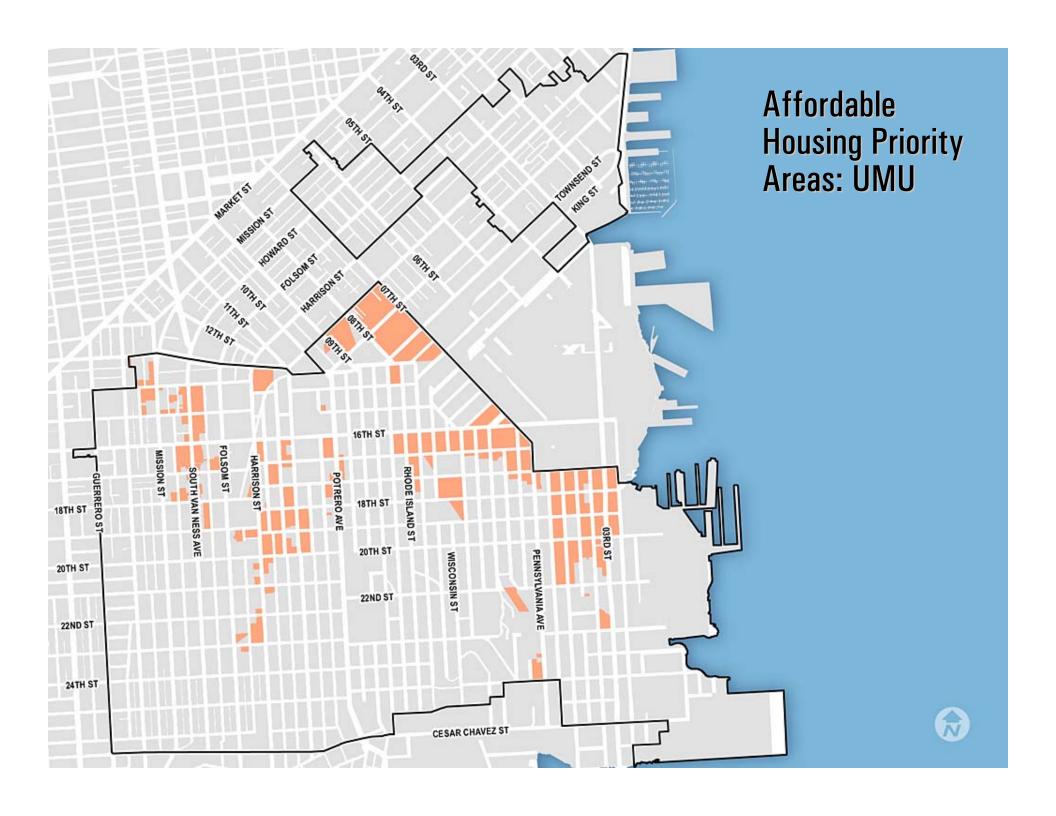
3. FUNDING: For Affordable Housing

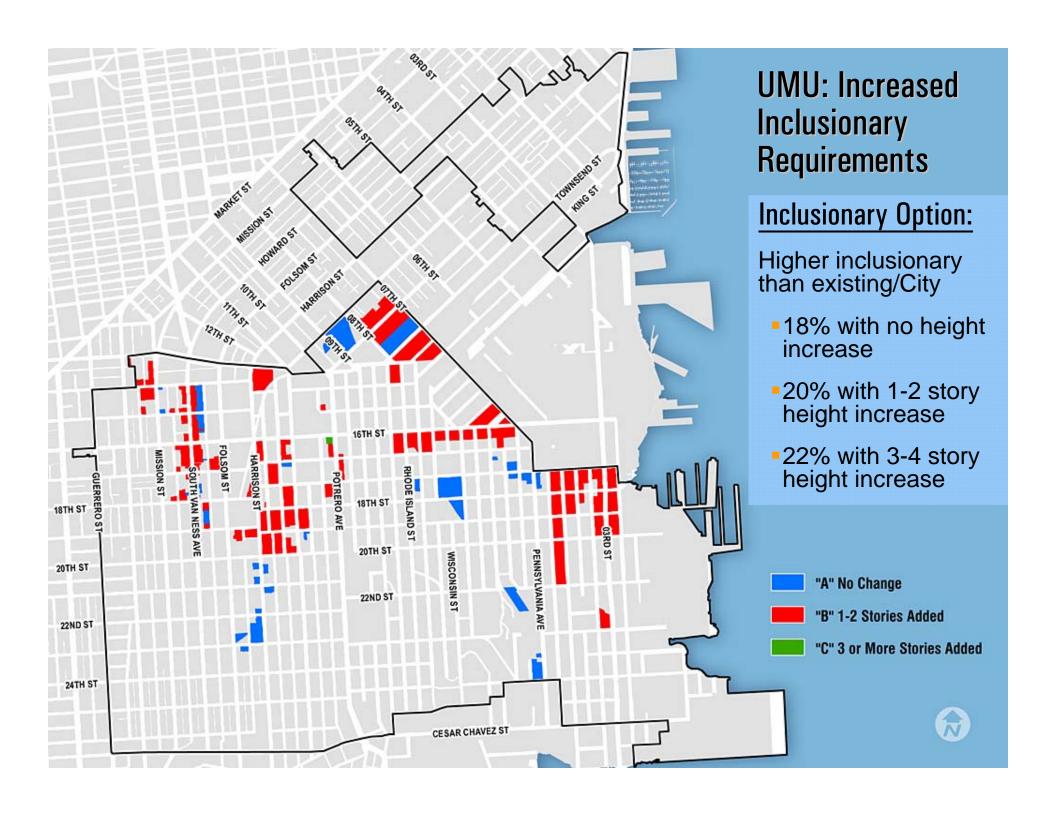
Plan-Provided:

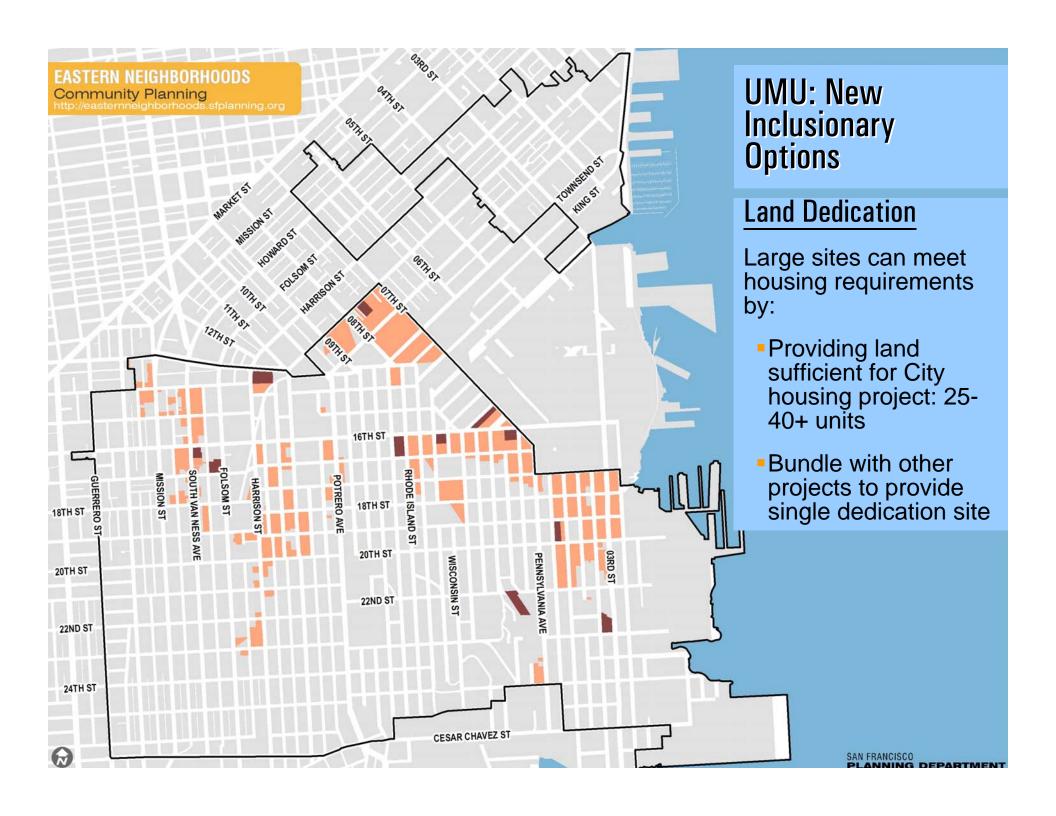
- Increased inclusionary requirements
- Land dedication alternative
- Middle income housing program
- Impact fee revenue: MUR and Mission NCT

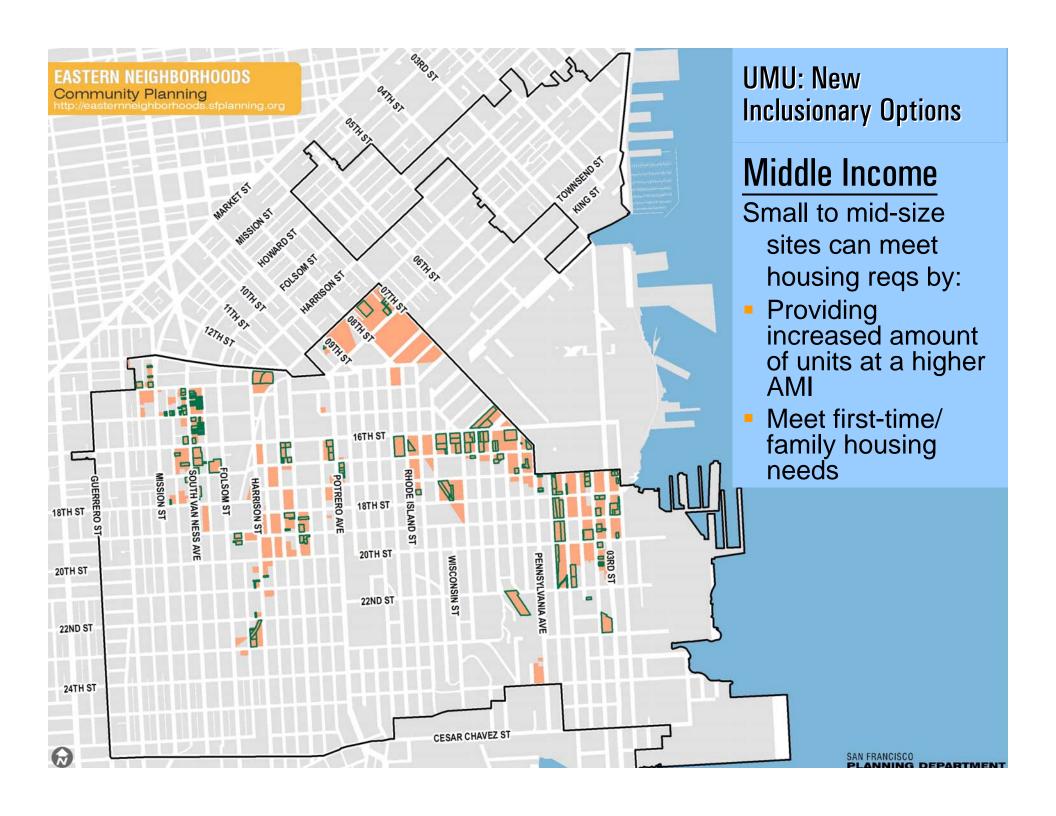
Citywide:

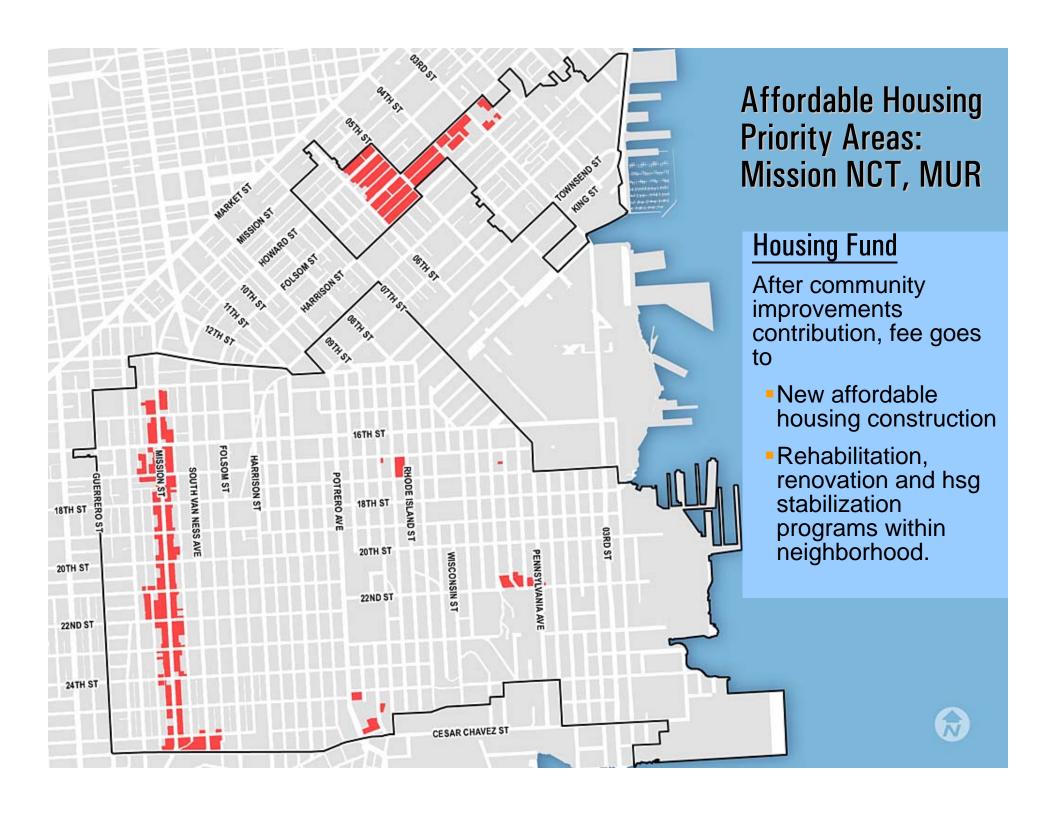
- Focused investment of funding by MOH
- Leveraging of traditional State and Federal funding programs.











HOUSING: Policy Implementation: Feasibility Testing

Example Site 4-R	
Size	20,000 SF
Inclusionary Housing	30% Middle Income Units, Family Size Required
Changes	
Zoning	M-1 to UMU Remove Density Limit (600 Lot SF per Unit)
Height	50 to 55 Feet 0 Floors Added
Units	25 to 52
Parking	1 to .75 Space/Unit
EN Public Benefit Fund	\$10/NRSF
Summary of Impacts	+ \$895,000 (28%) in site value + \$1.7 mil in developer profit

^{*} performed for all sites by Seifel Consulting Inc.

HOUSING: Policy Implementation: Target Populations

Туре	% of Median Income	Income	Affordable Rent or Sales Price
Extremely low-income rental	0 to 30%	\$0 to \$28,000	\$0 to \$700 per month
Very-low income rental	31% to 50%	up to \$47,150	up to \$1180 per month
Low-income rental	51% to 60%	up to \$56,600	up to \$1400 per month
Inclusionary for-sale	80% to 120%	\$66,000 to \$99,000	\$176,000 to \$299,000
Middle-income for-sale	120% to 150%	\$100,000 to \$124,000	\$300,000 to \$450,000





HOUSING: Policy OutcomeSummary of UMU Housing

Tier	Description	Inclusionary requirement	Alternatives	
			Middle Income	Land Dedication
Α	Sites without height increase	18% onsite 23% offsite	30-35%	35%
В	Sites with 1-2 story height increase	20% onsite 25% offsite	35-40%	40%
С	Sites with 3-4 story height increase	22% onsite 27% offsite	40-45%	45%

PUBLIC BENEFITS: Formerly Industrial Zones



HOUSING: Policy OutcomeSummary of UMU Housing Production

Housing Type	UMU only	Rest of EN
Market Rate	2025	3025
Inclusionary	250	525
Land Dedication	215	n/a
Middle Income	285	n/a
MOH Funded	700	450
	3500 new units, 42%	4000 new units, 25%

YIELD: 7500 new units, with 29% of those affordable to low to moderate income households, and another 4% affordable to middle income households.

1. How does this strategy provide housing for families?

- Unit type: Option to provide 40% of units as 2 bedrooms or more; or increase all inclusionary units to family size.
- Unit price: EN policies are focused on creating affordable family-sized units rather than market rate family units at \$750-800K.
- Other EN policies: "Family friendly" design guidelines, family amenities such as increased transit, parks, and safe streets.

2. Why do we need middle income housing at all?

- Median priced home of \$750K is affordable to 200% of AMI
- Inclusionary & MOH programs only extend to 120% of AMI.

3. How does this plan promote rental housing?

Rental housing will be able to use tax-exempt bonds (80/20) for all projects that make at least 20% of their projects affordable. This option is not available for forsale projects.

- 4. How is the Plan preventing demolition of existing units?
 - Demolition policy recently adopted for the RTO and NCT districts (thru Market & Octavia).
 - Citywide demolition policy recently adopted; requires public hearing for most demos and applies strict criteria including needs of City's housing stock and family housing.

5. Where are SROs permitted in the Plan?

- Market rate SROs are permitted throughout the Plan Areas where market rate housing is permitted (i.e. all districts except PDR & SLI).
- Market rate SROs are held to all affordable housing requirements of the Plan (middle income option not allowed).
- Affordable SROs continue to be permitted under SLI zoning.

Discussion

PUBLIC BENEFITS

NEEDS ADDRESSED BY PUBLIC BENEFITS PROGRAM

- Open Space and Recreational Facilities
- Transit and Public Realm Improvements
- Community Facilities schools, libraries, child care
- Local & Neighborhood Serving Businesses
- Affordable Housing





NEEDS ASSESSMENT

Key Findings:

Analysis Categories	Need Factor		
Open Space, Parks and Rec Facilities	3		
Neighborhood Open Space	1 acres	/1,000 residents w/in 1/4 mi	
Open Space & Parks Maintenance	1 Gardener	/15 acres	
Open Space Recreational Facilities	21.58 SF	/resident	
Recreational Facilities Maintenance	1 Custodian	/ 300-400K SF facilities	
Education (Schools)			
High School	0.102 stud		
Middle School (6-8)	0.069 stud	housing unit w/in 1/4 mile	
Elementary School (K-5)	0.146 stud		
Library Facilities and Materials			
Public Libraries (New Facilities)	Branch library within 1 mile		
Public Libraries (Materials)	New materials and improvements		
Child Care			
Resident Demand	48.3spaces	/1,000 residents	
Worker Demand	46.2spaces	/1,000 workers	

Need Projection

14.5 acres of open space

1 Gardener (annual)

903,971 SF of rec facilities

1 Custodian (annual)

No high school needed

1 small middle

or K-8 school needed

Sufficient library facilities

\$999,000 in material costs

5892 child care spaces

PUBLIC BENEFITS: Funding & Implementation



METHODS

Revenue Dedication

Land Use & Zoning

Impact Fees

Benefit Districts

Infrastructure Financing



PUBLIC BENEFITS: Funding Methods

Existing Sources

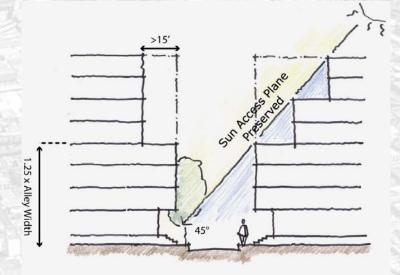
- Existing Fee Programs
- Funded/Agency Projects
- General Obligation bonds





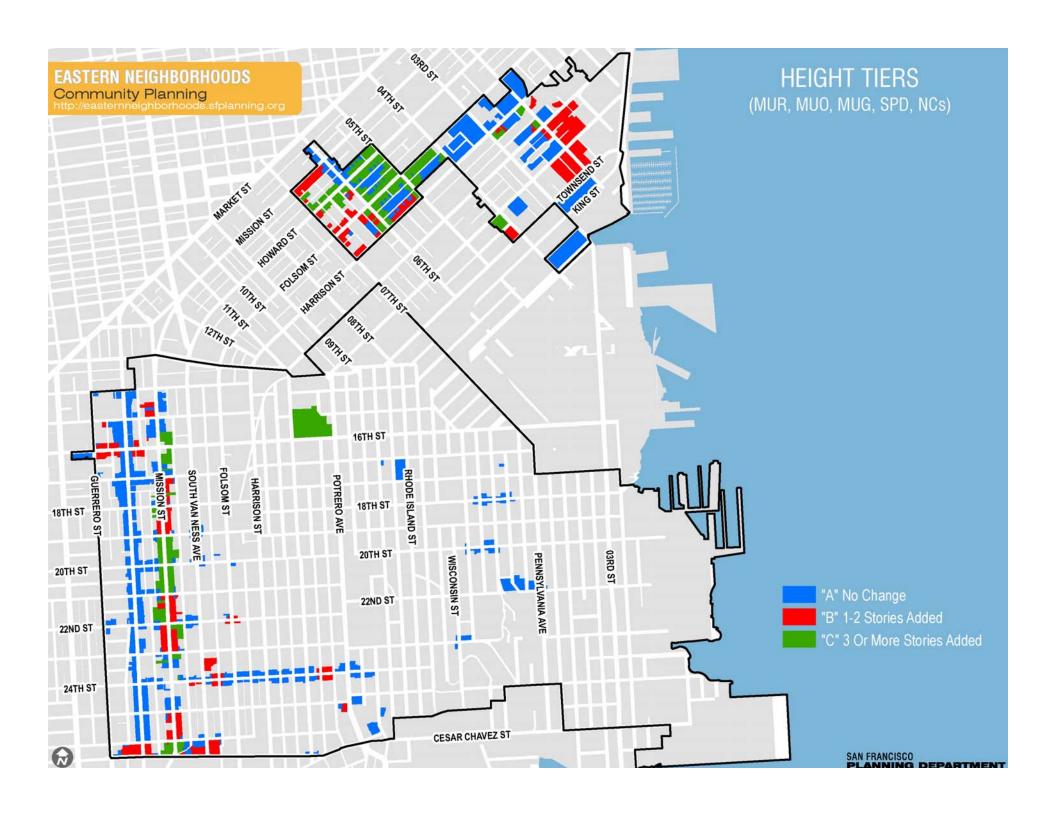
New Sources

- Plan Policies & Zoning Requirements
- New Affordable Housing Requirements
- Eastern NeighborhoodsImpact Fee





IMPACT FEE



PUBLIC BENEFITS: Residential & Commercial Zones



HOUSING: Policy Implementation: Feasibility Testing

Example Site 1a		
Size	20,000 SF	
Inclusionary Housing	15% Inclusionary Required	
Changes		
Zoning	NC to NCT Remove Density Limit (600 Lot SF per Unit)	
Height	50 to 55 Feet 0 Floors Added	
Units	33 to 52	
Parking	1 to .75 Space/Unit	
EN Public Benefit Fund	\$10/NRSF	
Summary of Impacts	+ \$1 mil (22%) in site value + \$1 mil in developer profit	

^{*} performed for all sites by Seifel Consulting Inc.

BONUS/



Impact Fee

RESIDENTIAL **NONRESIDENTIAL** \$16gsf /\$20nsf

\$12gsf /\$15nsf \$20/gsf

\$8gsf /\$10nsf

\$24/gsf

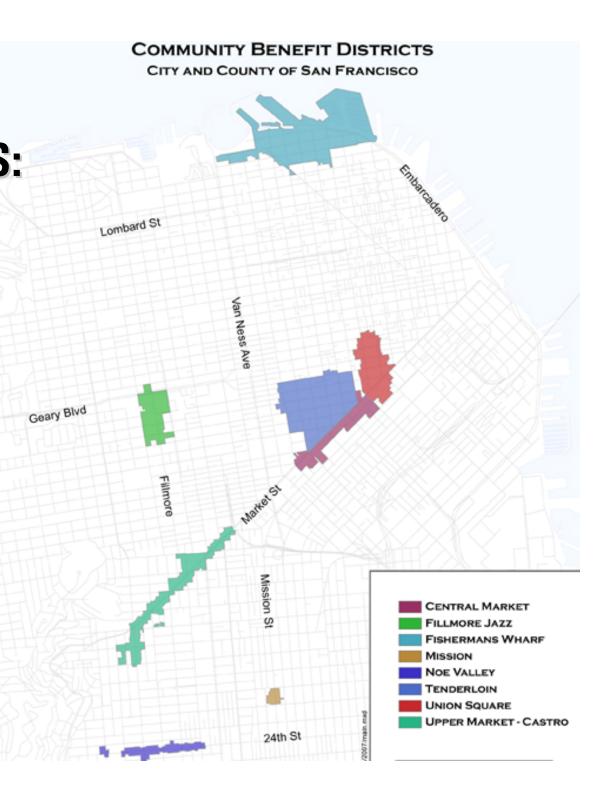
\$16/gsf

Results in \$100 - 150 million for community improvements

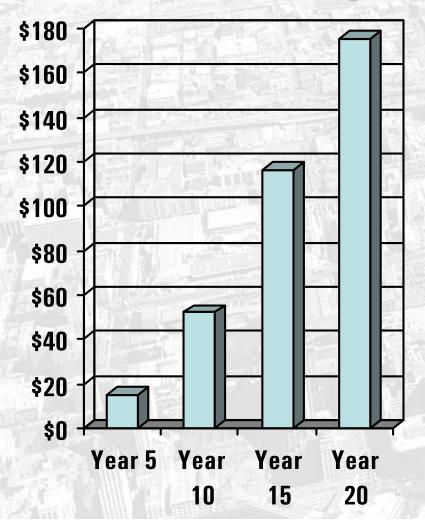
Future Sources

- Grants
- Mello Roos/ Community Facility Districts
- Benefit / Assessment Districts
- Tax Increment Financing

Community Benefit & Assessment Districts



Tax Increment Financing



- New development could bring over \$170 million to City's General Fund in next 20 years.
- Provides bonding capacity for \$100-200 million for infrastructure projects

□ Tax Revenue in \$\$ Millions

PUBLIC BENEFITS: Residential & Commercial Zones



PUBLIC BENEFITS: Formerly Industrial Zones



PUBLIC BENEFITS: Projected Infrastructure Need

Source	Funding
Secured Funding	\$30-50m
Fee Revenue	\$100-150m
Potential Grants	\$100-125m
Agency Funding	varies
Projected Revenue:	\$245m
Tax increment, Other	\$100-200m
Total Revenue/Need:	\$400m

*Assessment Districts can raise \$200-200K annually

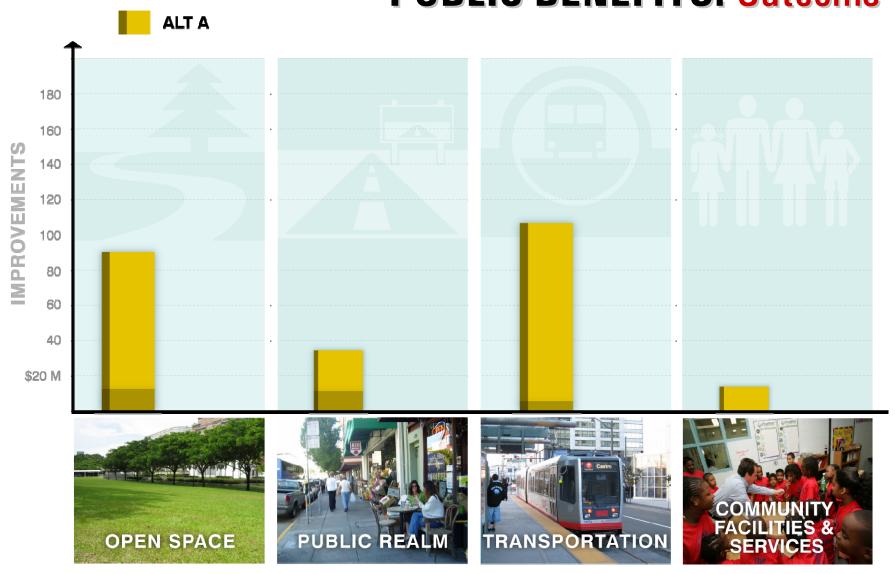
*Grant contributions can increase with continued collaboration with groups like ABAG...

*Opportunities for agency collaboration through Capital Plan, budgeting process

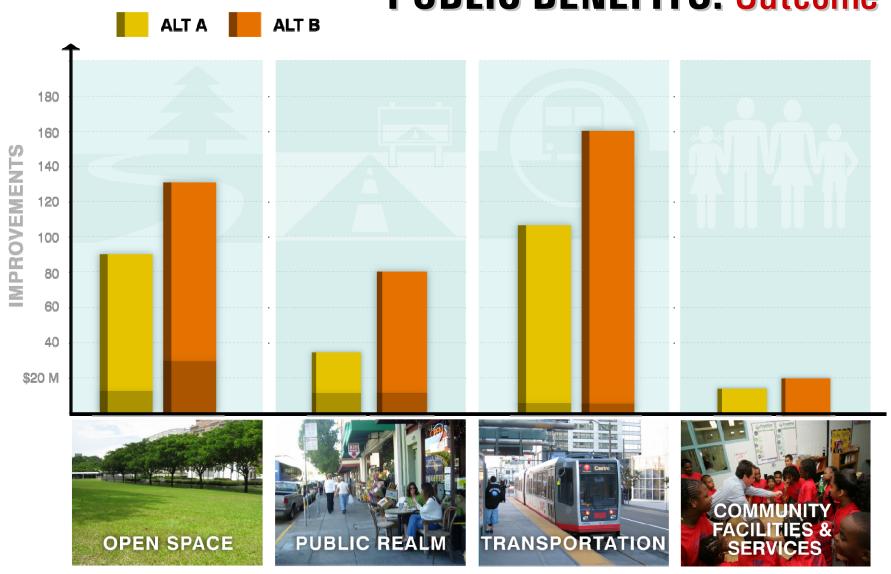
⁺ Does not include affordable housing revenue

EN

PUBLIC BENEFITS: Outcome



PUBLIC BENEFITS: Outcome



1. Why is the fee charged in gross square feet?

- Consistency with other fees.
- Ease of analysis for planners

2. Why no financial analysis of nonresidential prototypes?

Models inherently volatile - too wide a range of types/values/office classes to estimate meaningfully

While office is increasing as a proposed use throughout the City, not a history of development to build upon (as with residential)

3. How do we make sure revenues are spent according to Plan?

Plan Monitoring required:

- Monitor progress towards Plan objectives and policies, against matrix of implementation actions.
- Measure growth against needed improvements.
- Checks built in for agency compliance, status of new programs such as Middle Income option, etc.

4. Why is there no fee for the removal of PDR?

Plan prevents displacement of PDR through other avenues:

- 1. Land use/PDR only zones
- 2. PDR incentives: waiver of impact fees.
- 3. High affordability requirements, impact fees in PDR/mixed use areas (UMU).
- 4. PDR demolition controls in PDR zones

Exactions structured to incentivize reuse of vacant land, preserve viable uses. In most cases, viable PDR will be maintained.

5. What are we doing to implement the Plans now?

- Continue to work on grant applications progress so far.
- Exploration of tax increment financing underway.
- Financing working group led my MOEWD.

Discussion